The Role of Technology in Sparking Diaspora Engagement in Lebanon

> Roula Moussa Managing Partner – Netways Founder - DiasporalD





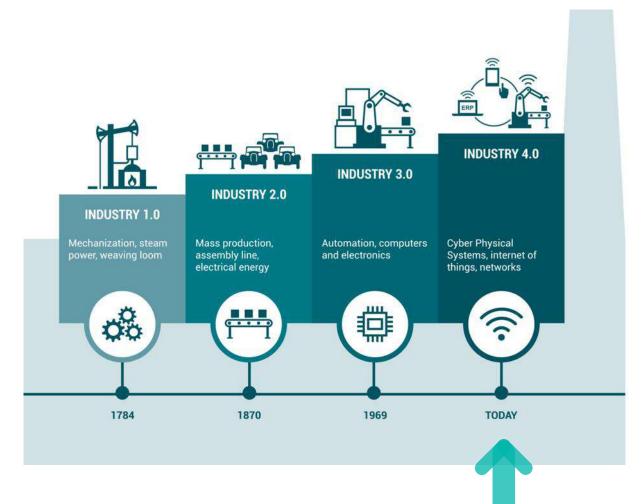
The World Under Two Revolutions

The Fourth Industrial Revolution



The Platform Revolution

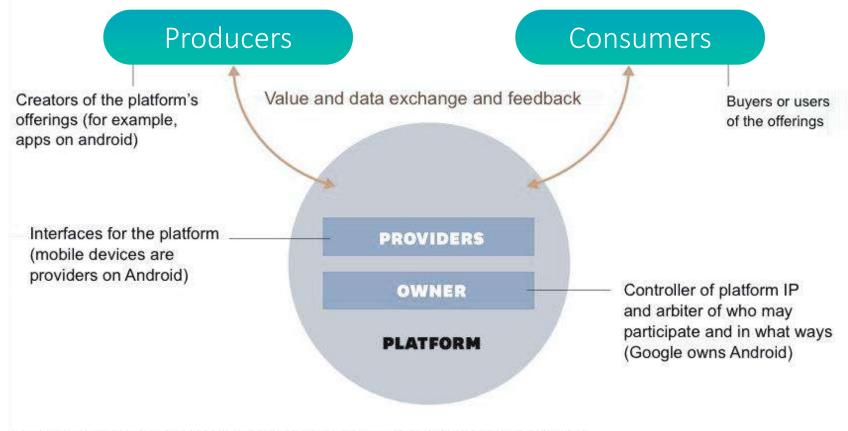
The Fourth Industrial Revolution





The Platform Revolution...

A platform provides the infrastructure and rules for a marketplace that brings together producers and consumers.

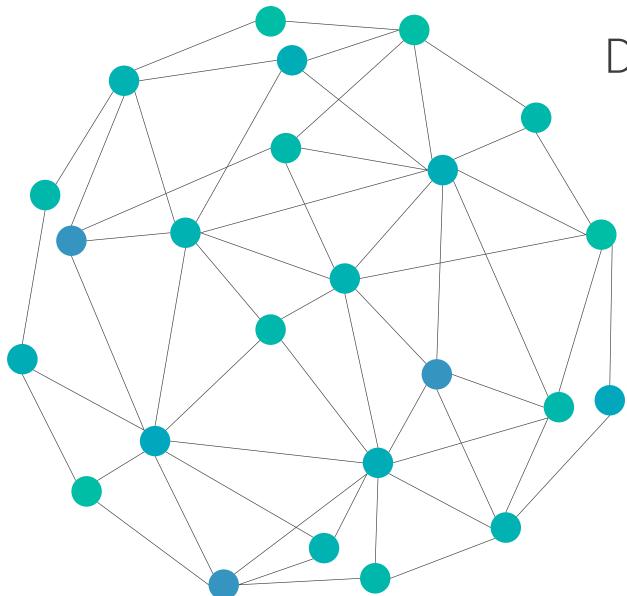


Matchmakers



The Platform Revolution...

- Also known as "The Economy of Matchmakers and Multisided Platforms"
- Think Uber, AirBnB, AliBaba
- Ushering in a new "sharing economy" worldwide

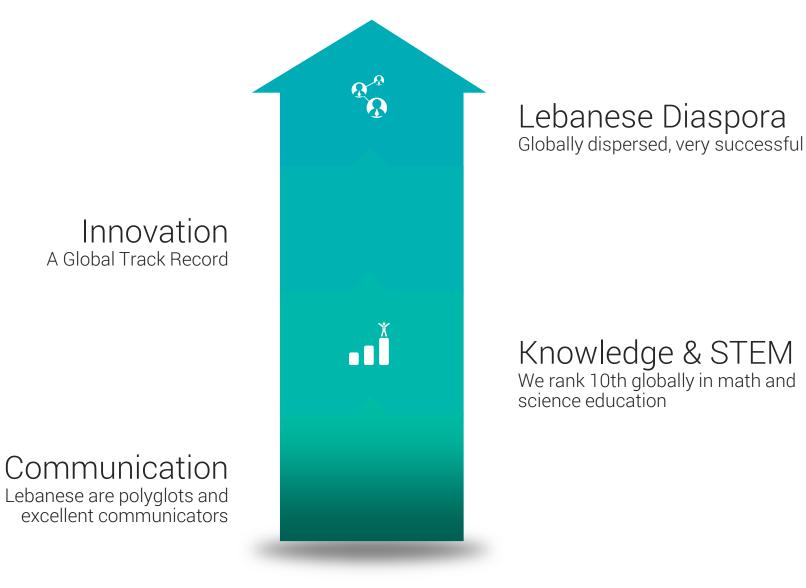


Digital Globalization Era

Welcome to the post globalization world

National wealth is increasingly dependent on human capital rather than natural resources

A digital chasm is forming between countries who can reap its benefits, and those who cannot

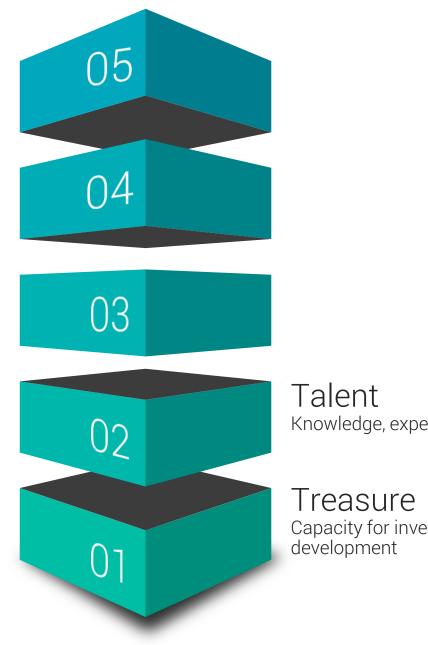


Lebanon's Opportunity To Emerge Among the Winners In The New Economy

The 5 "Ts" of the Diaspora

Proportion of patents registered by emigrants, immigrants, and nationals

TURKEY ROMANIA REPUBLIC OF YEMEN UNITED ARAB EMIRATES TUNISIA SYRIAN ARAB REPUBLIC SAUDI ARABIA QATAR OMAN MOROCCO LIBYA LEBANON KUWAIT JORDAN EGYPT BAHRAIN ALGERIA 0% 10% 20% 50% 60% 70% 80% 90% 100% 30% Emigrants Immigrants Nationals

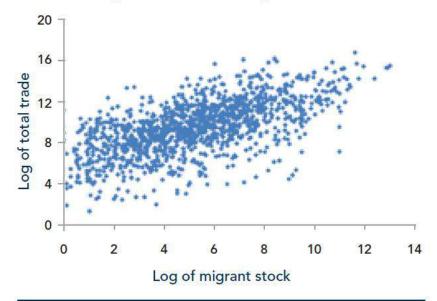


Knowledge, experience

Capacity for investment and development

The 5 "Ts" of the Diaspora

Migration and trade go hand in hand



Bilateral trade (2007) and migrant population (2010) between OECD and Africa. Each dot represents a migrant corridor (kenya-UK, Morocco-France, etc.)

Source: Ratha and al (2011) and Hirschman and al (2009)



Tipping Agents Nudging international deals in

Knowledge, experience

Capacity for investment and



Research Phase Findings

1. What the Diaspora Needs



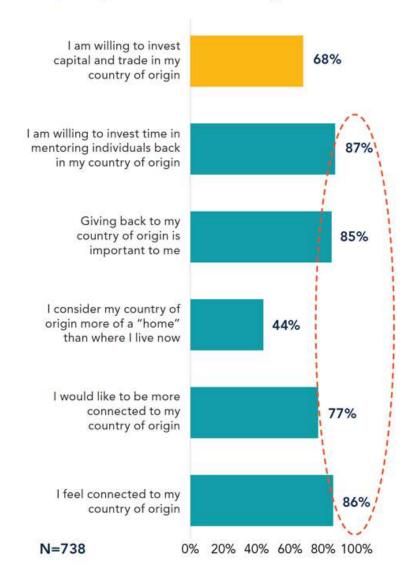
The need to be connected The majority wants to be better connected to their country of origin, and is willing to invest in activities that benefit their homeland.

The will to help...

The diaspora associates giving back with the urge to help their family, friends, and hometowns. vague notions like "helping one's country" will not be effective.

... On their own terms The diaspora wants to be engaged as a true partner in the development process, and be recognized as such

Do you agree with the following statements?



Research Phase Findings

2. Obstacles Hindering Involvement

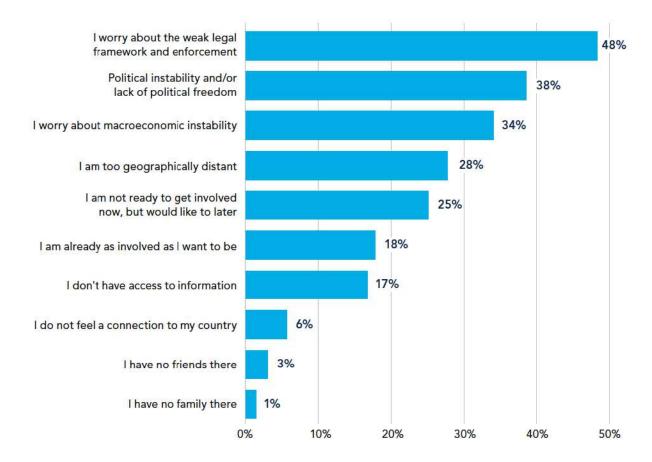
Mistrust In the weak legal framework, business law enforcement, and local business culture.



Dedicated Institutions Welcome

Despite the mistrust in the public sector and skepticism in government-led initiatives, the diaspora welcomes the establishment of public institutions dedicated to diasporic matters.

Geographical Distance Is an issue for the third of respondents.



Research Phase Findings

3. Business Obstacles

A Needs Connections and Business Contacts

B Needs Transparency, Good ROI, or Relevant Themes

Needs Information

FIGURE 4F: Obstacles to investing

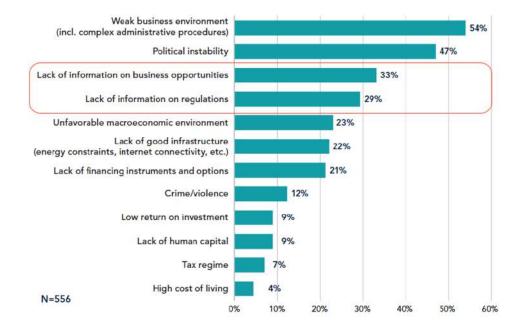
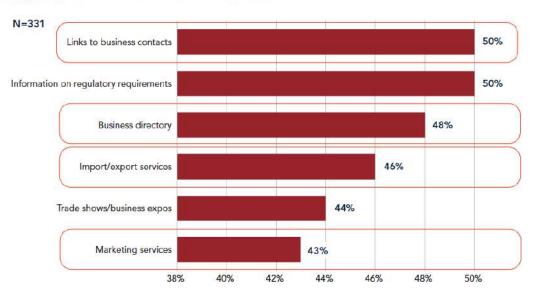


FIGURE 6B: Embassy services desired for trade facilitation





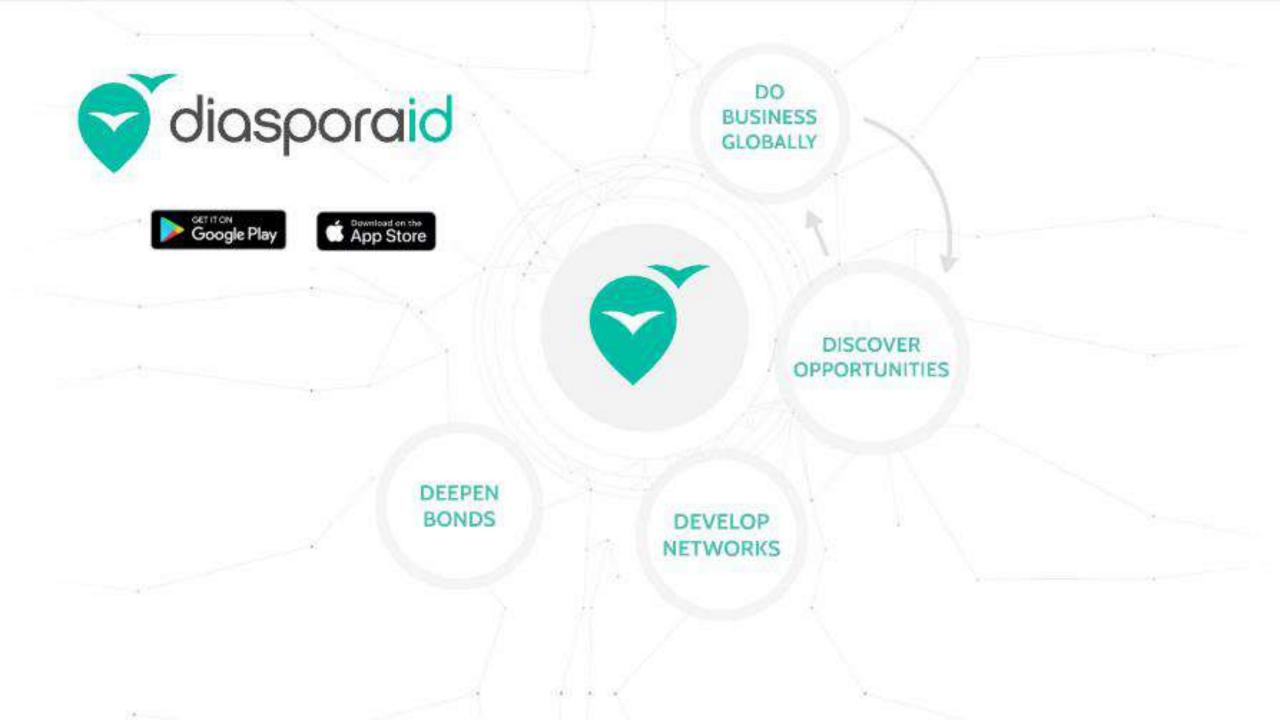


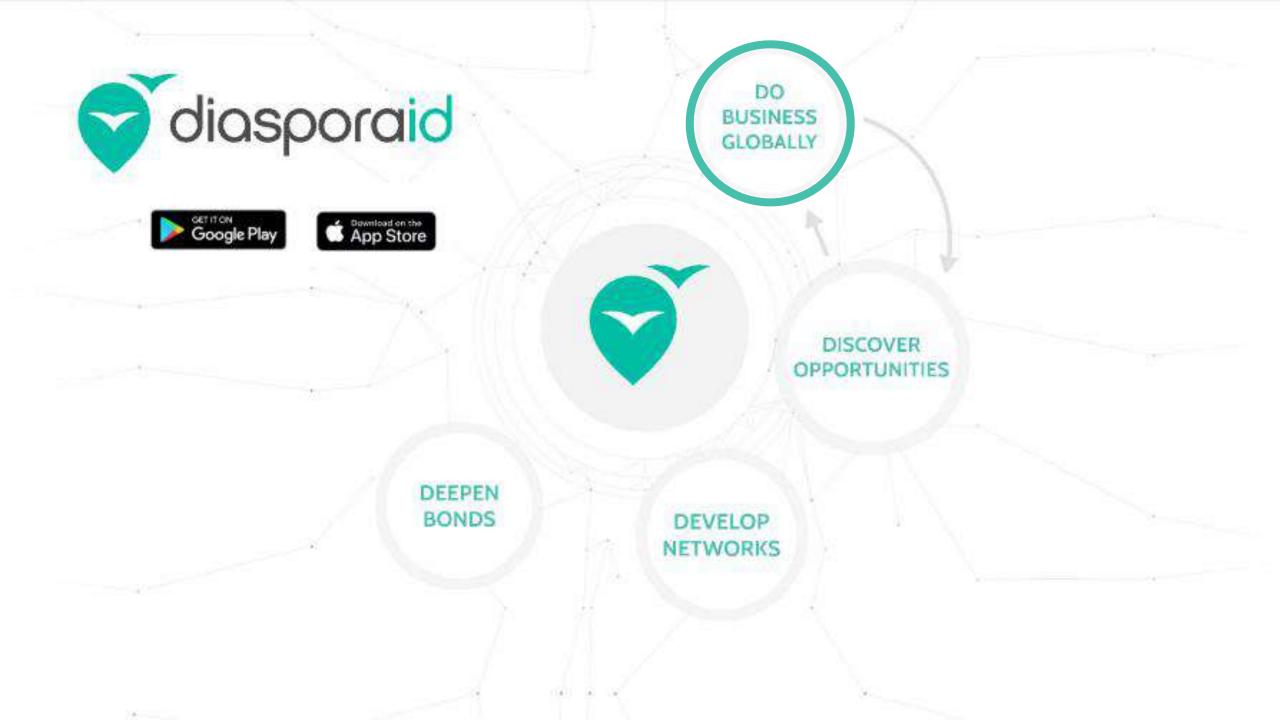
Video Introduction

What is DiasporalD?



A platform enabling networking, trade, development and collaboration for Lebanese people worldwide





DO BUSINESS GLOBALLY



List Your Company's

- Business Information
- Products
- Services
- Franchises

To Access New Markets Via Our Global Diaspora

SOCIAL ENTERPRISE

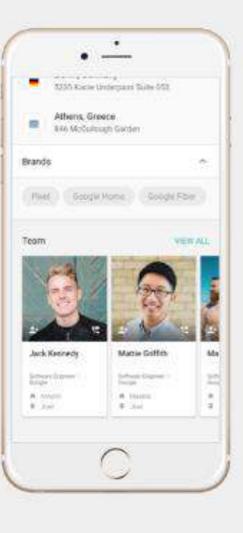
BUSINESS

STARTUP

ESTABLISH PRESENCE & BE FOUND

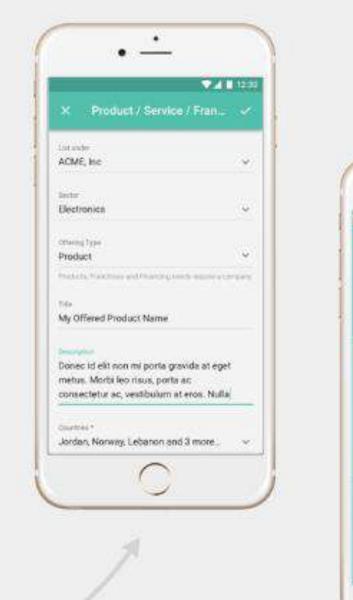
- CONTACT INFORMATION
- BRANCHES
- INDUSTRY SECTOR
- SPECIALTY KEYWORDS
- MANAGE TEAM MEMBERS
- BRANDS

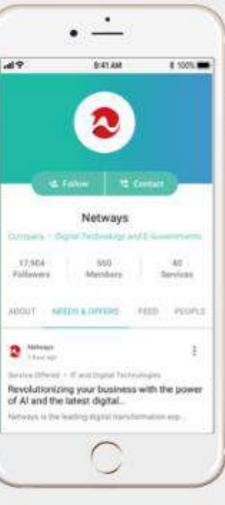
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LIST YOUR OFFERED OR NEEDED:

- PRODUCTS
- SERVICES
- FRANCHISES

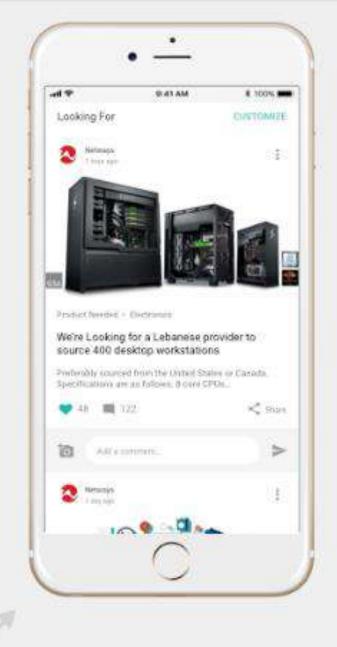




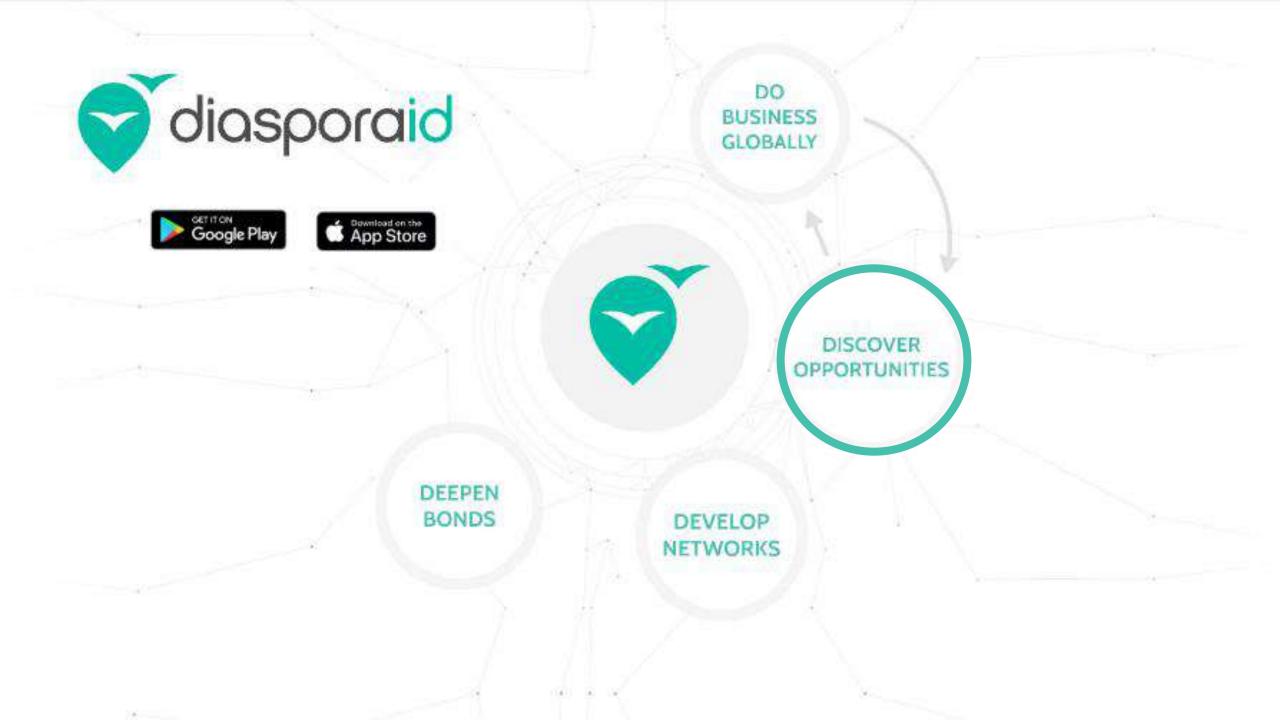
Adding An Offered Product Under Company

Grow Your Profile, Company & Country

Import, Export, Outsource Or Win New Clients

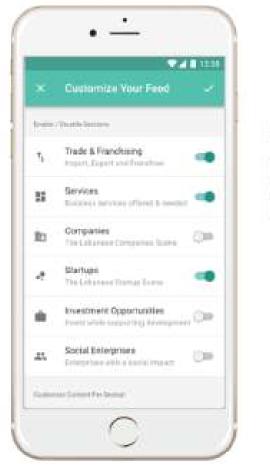


A Card Showing A Needed Product

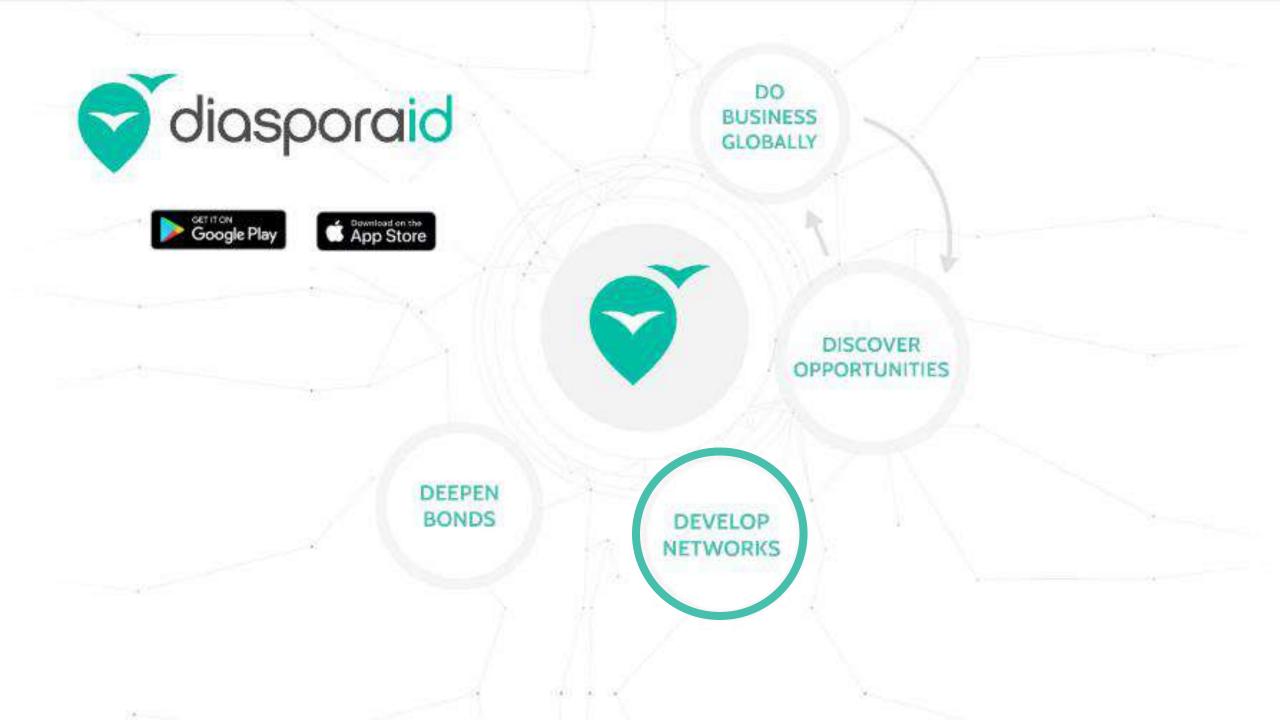


DISCOVER MATCHED OPPORTUNITIES

- Your dashboard has a business feed that can be tailored to your sector and markets of interest, to discover matched opportunities.
- CPC 2.1 to classify products & services to UN standards.



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× Customize Trade	1105
A CLEANING FRAM	
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Finance	-





Create world-spanning digital hubs for your community.

EXPAND & MOBILIZE YOUR NETWORK.

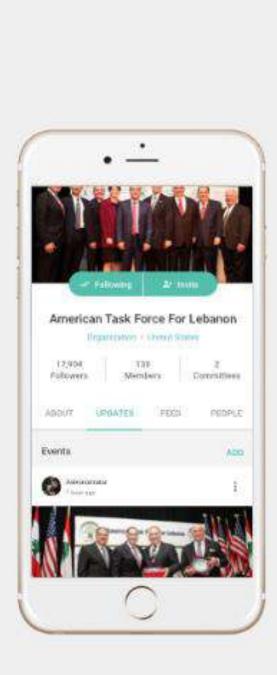
ASSOC. ALUMNI

Group Etc.

ORGANIZATION

CREATE A VIBRANT DIGITAL HUB

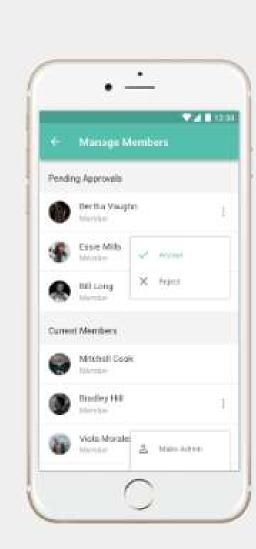
- ADD YOUR INFO
- DIRECT MESSAGING
 THROUGH DIASPORAID
- INVITE MEMBERS
- LINK TO OTHER BRANCHES

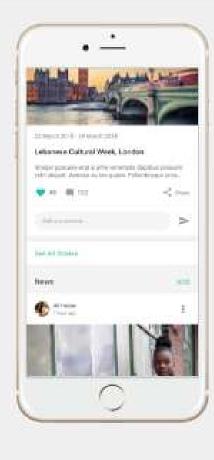


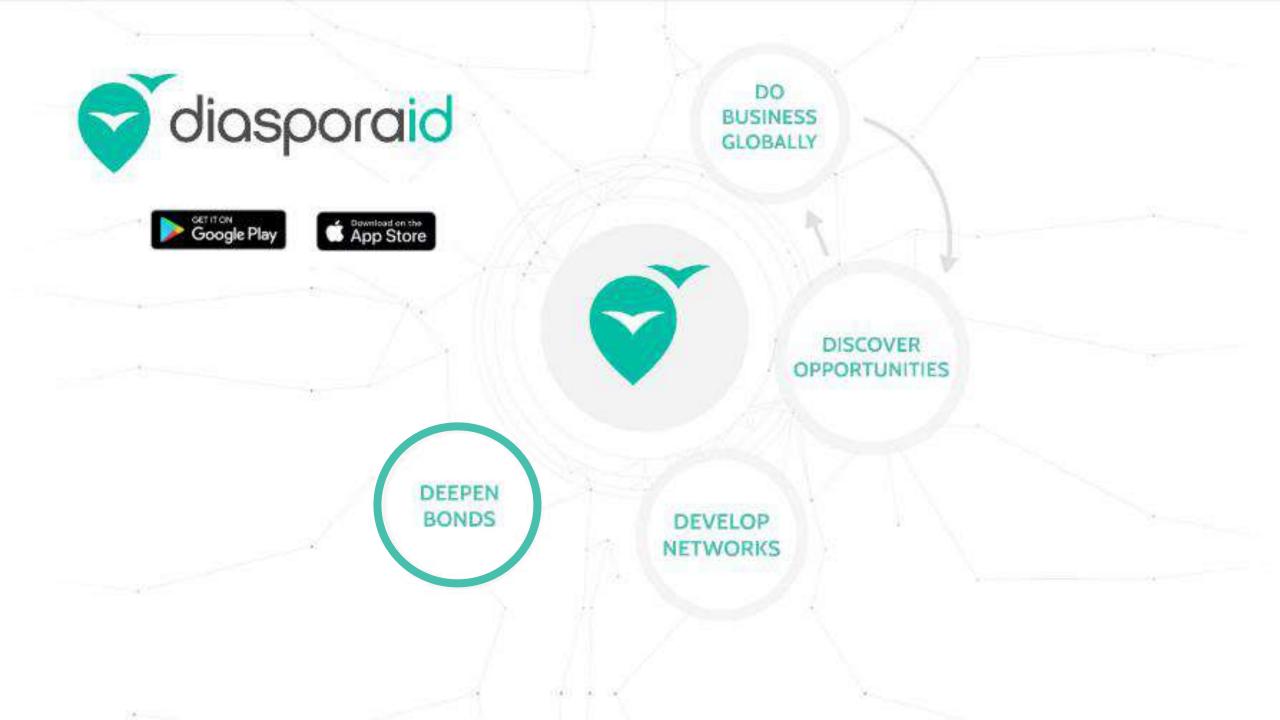
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CREATE A VIBRANT DIGITAL HUB

- SHARE EVENTS AND UPDATES
- MANAGE ROLES, COMMITTEES
- BE FOUND BY NEW MEMBERS









DEEPEN BONDS

Forge & strengthen bonds with Lebanese communities and peers in all cities of the world, including your hometown.

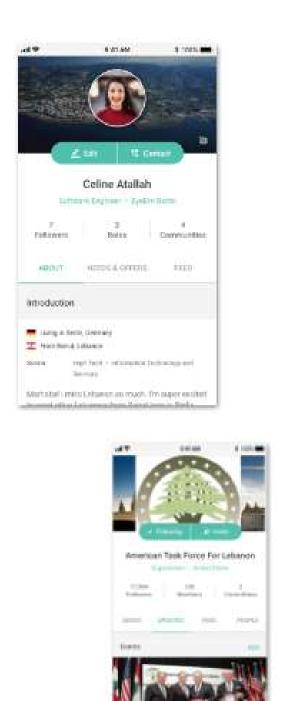


SEARCH

DIASPORA

HOMETOWN

- Register in your hometown
- · Find other diaspora sharing your origins
- Directly contact your municipality
- Contact mayor, mukhtars (elders)
- Share posts, news, updates
- Stay ahead of latest town happenings



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DIASPORA

SEARCH

DEEPEN BONDS

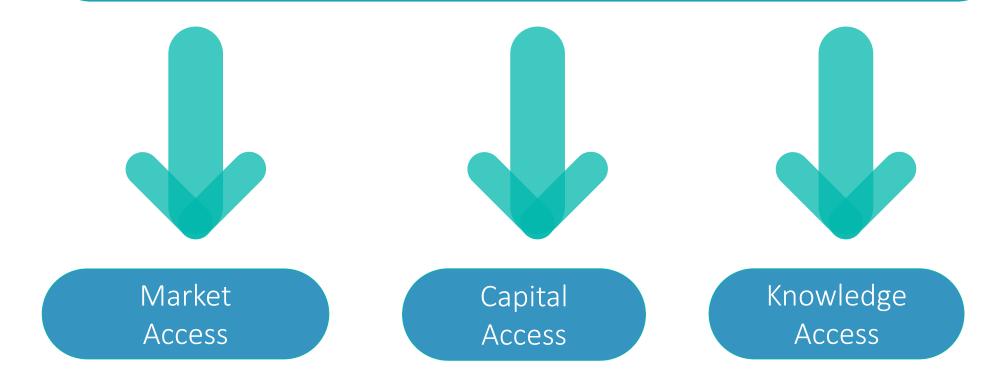
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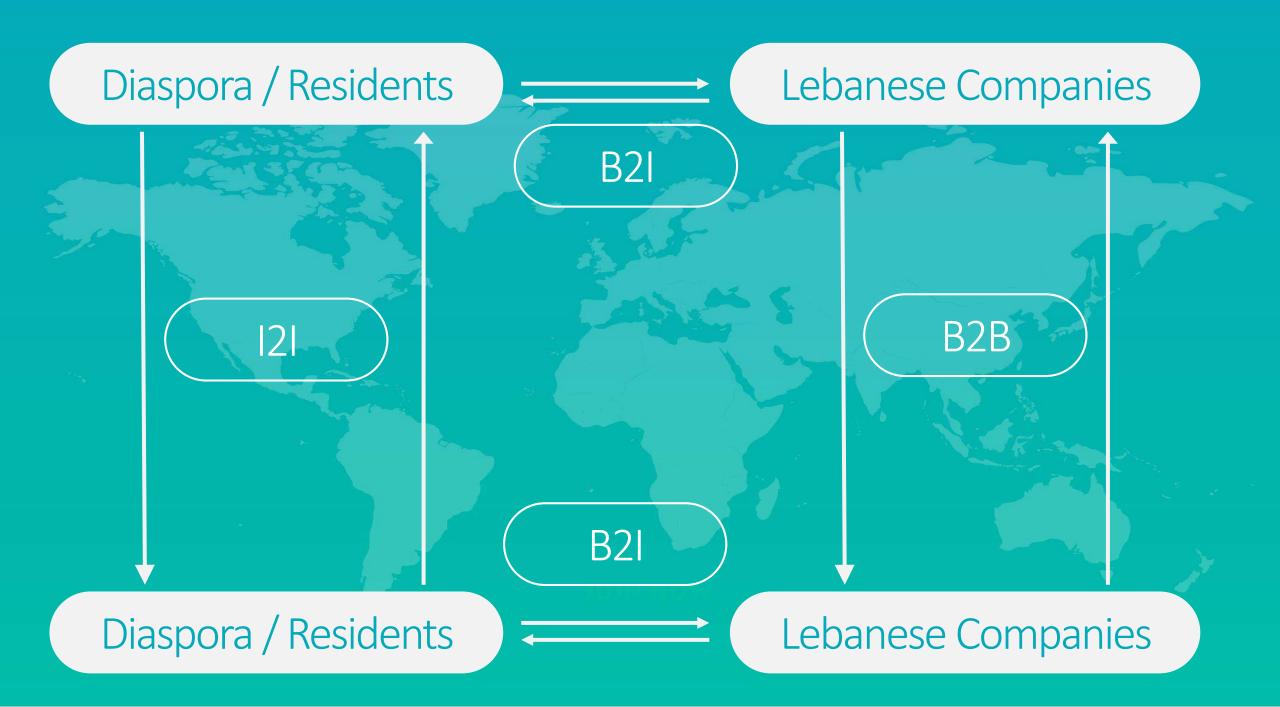
POWERFUL SEARCH



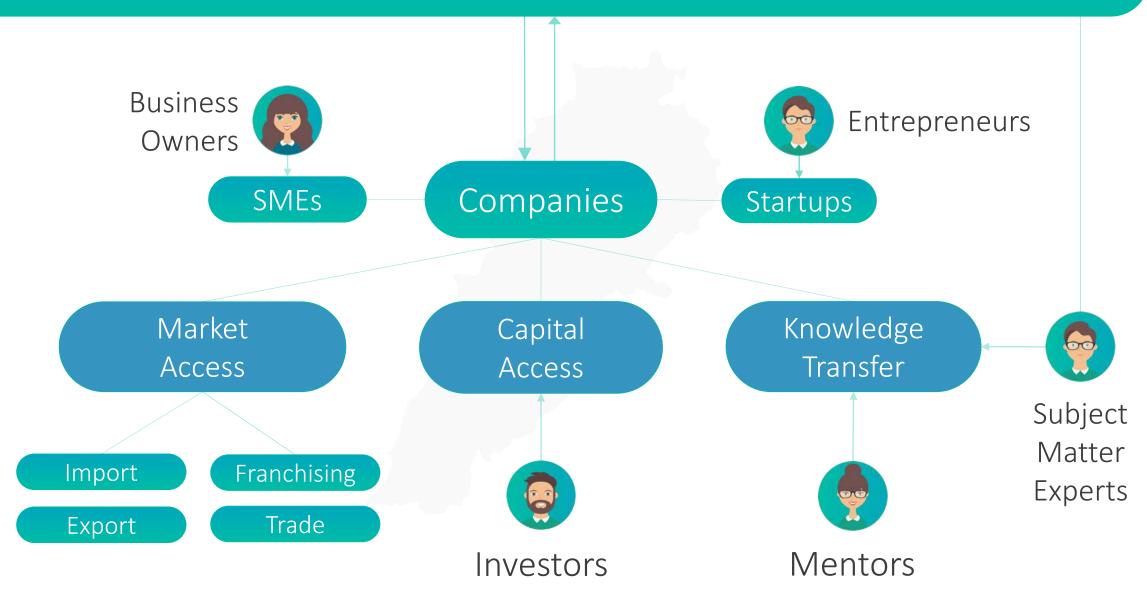
A Global Business Network

Harnessing the Lebanese Diaspora Strength

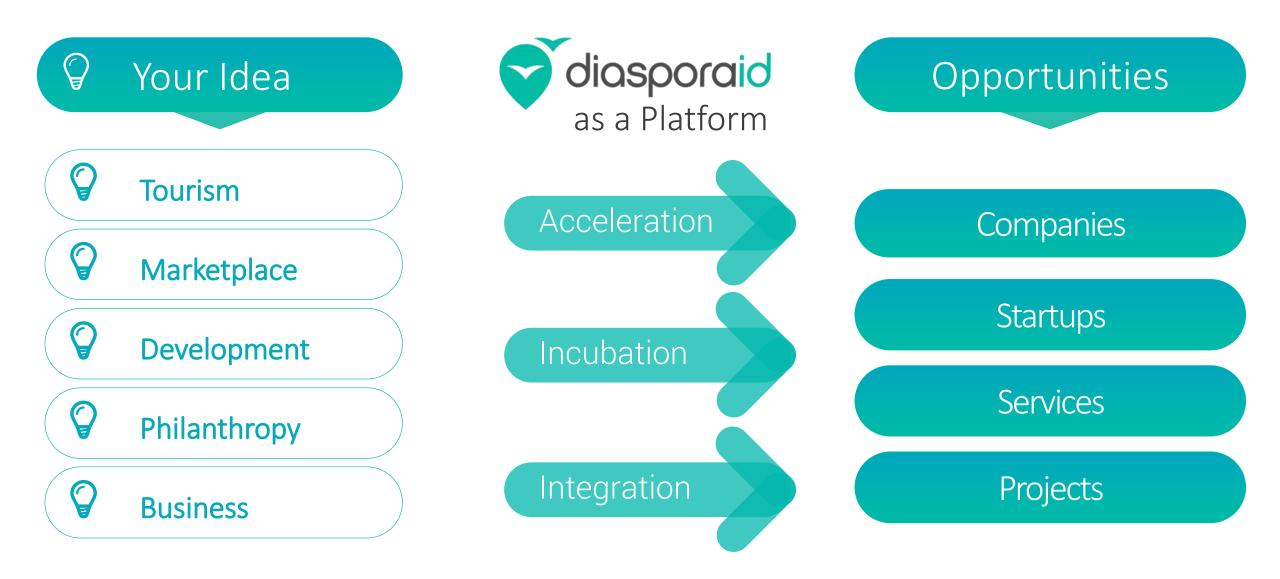




A Global Lebanese Service Provider Directory



DiasporalD as a Platform: Incubating Your Ideas

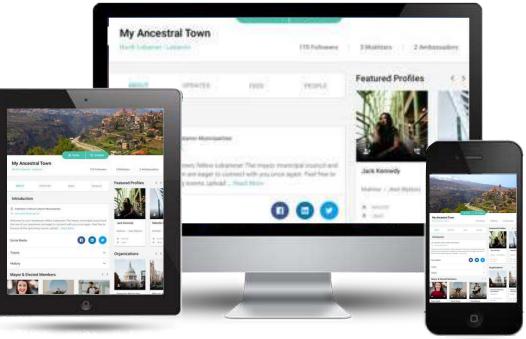




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